



Nils Johansson is Senior Advisor for Defense Industry Cooperation with the Embassy of Sweden in Washington, D.C.

During the past eleven years in this position, Mr. Johansson has assisted Swedish defense contractors with business development and government relations on the U.S. market. The main focus of his work has been to provide support to traditional Swedish defense contractors such as Saab, BAE Systems Bofors and Hägglunds. In addition, small and medium sized Swedish companies have benefited from his consulting services.

Prior to his current position, Mr. Johansson worked with enterprise resource planning software implementation at U.S. manufacturing businesses for the Baan Company.

After graduating from the University of Lund in Sweden with a Masters Degree in Chemical Engineering in 1986, Mr. Johansson worked for five years in sales and project management in the chemical and environmental field.

In 1991, he began his first assignment at the Embassy of Sweden in Washington, D.C. as Assistant Attaché for Science and Technology, focusing on U.S. environmental technology and policy issues.

Mr. Johansson also holds an MBA from George Mason University in Fairfax, Virginia.